



artecco

PARTNER PROGRAM

Partner, the key element that allows us to play an important role in the security world, allowing us to offer our solutions all around the world.

To grow in the security market, you need to expand your horizons and being constantly updated about new technologies. It is necessary to know how to differentiate and demonstrate the added value of your proposal, ensuring efficiency and quality at the right conditions. Understanding how to guarantee satisfaction and at the same time make profits.

Artecco Partner Program is designed to help you grow your margins and maintain your business profitability over time, offering solutions, services, opportunities, skills and our total commitment to innovation.

Artecco Partner Program recognizes and rewards your **sales** performances, **competency**, and **loyalty**.

REQUISITES



Sales and project volume objectives based on the area of competence.



Certifications:
Tech-1, Tech-2 and A-Tech webinars



First level assistance: on-site installation and technical support services

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Commercial benefits

- Superior marginality
- Commercial training with access to MSRP price lists, marketing and technical documentation
- Share of references, markets and leads
- Project signaling protection
- Support on demo to final customers
- Use of Artec Demo Lab for demos and initiatives reserved for end users

Technical benefits

- Project design support with a dedicated Artec figure
- Prioritized customer care with dedicated support specialist
- Access to Artec network of collaborators, developers and consultants
- Access and involvement in Artec R&D



Marketing benefits

- Presence on the Artec website
- Monthly electronic newsletter
- Availability for joint initiatives and events



To become part of the Artec Partner network, complete the online form on www.arteco-global.com/partners